



Service Line IMPLEMENTATION

» Challenge

A **126-BED GENERAL ACUTE-CARE COMMUNITY HOSPITAL** located in the Mid-Atlantic region planned to open its doors to meet the demands of its expanding community. With three weeks lead-time, the hospital partnered with Sheridan for the provision of anesthesiology, emergency medicine and radiology services.

» Solution

SHERIDAN LEVERAGED ITS EXPERTISE AND BENCH STRENGTH

to facilitate a successful on-time start for the hospital's opening.

- Our attentive and collaborative leadership partnered with hospital administration and medical staff to ensure a successful start
- A collaborative implementation strategy included **early recruitment of providers** and planning the operating room's design phase for current operations and future growth
- Our dedicated **professional recruitment team met ambitious goals** essential to effective new program startup, including 6 fulltime physicians and 2 allied health providers
- **Our robust Central Services Division**, provided new-hires support, credentialing and workforce optimization for scheduling and payroll

- **3 Fully Staffed Service Lines Successfully Implemented**
- **On-Time Start for Hospital's Opening**

» Sheridan Partnership **BEGINS**

✓ **PHASE 1: Pre-Deployment**

✓ **PHASE 2: Start Up**

✓ **PHASE 3: Full Integration**

✓ **PHASE 4: Feedback & Improvements**

» Transition Completed in **3 WEEKS**



» Results

THE NEWLY CONSTRUCTED FACILITY HAD A SUCCESSFUL, ON-TIME START in order to quickly meet the demands of an expanding community. Sheridan's advance planning ensured that **all three service lines were implemented** upon the hospital's summer opening.

Sheridan analyzed quarter per quarter operating room utilization and collaborated with the facility to expand sites of service when utilization met a 75% benchmark, resulting in program expansion designed to meet present demand for services. **This resulted in significant cost savings** over an approach of adding sites prior to achieving utilization goals.

In its first eight months of opening, the hospital was recognized with a local "Business of the Year" award.



About Sheridan Healthcare

SHERIDAN IS ONE OF THE LEADING PROVIDERS OF HEALTHCARE SOLUTIONS FOR ANESTHESIOLOGY AND OTHER specialties to physicians, hospitals and outpatient centers. Physician led and managed, Sheridan provides comprehensive clinical and management solutions for anesthesia outsourcing and other specialty areas including emergency medicine, neonatology and radiology. Our dedication to collaboration, leadership and quality provides our hospitals and patients with the care they deserve.

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